



REQUEST FOR PROPOSALS

from

Sunpark Energy Corp.

for

A Solar Photovoltaic Project

of

120 kW

Issue Date: September 17, 2007

Closing Date: October 15, 2007

Closing Time: 3:00 PM EST

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1 Introduction

Proposals are invited from Bidder(s), to provide the described goods and services as outlined in this Request for Proposal (RFP), to Sunpark Energy Corp.

The Bidder acknowledges that any bid is subject to the terms and conditions of this RFP and that the submission of a bid and its acceptance does not impose any obligations on Sunpark Energy Corp.

Throughout the RFP the terms “proposal,” “response” and “submission” are considered synonymous and refer to the complete bid document to be provided by the Vendor in accordance with this RFP. The terms “bidder”, “contractor” and “vendor” are also synonymous. Reference in this RFP to a bidding company or vendor shall be deemed to include any other companies or bidders that form a consortium under a lead company or bidder. Terms and conditions that apply to the lead company or bidder are deemed to apply to all companies and bidders in a consortium.

1.1 Background to the RFP

Sunpark Energy Corp. is seeking qualified vendors and/or installers to implement a solar photovoltaic installation at:

The Township of Guelph/Eramosa
8348 Wellington Road 124
Rockwood, ON N0B 2K0

The proposed site is part of a 7-acre field adjacent to the Township offices. The field has clear views to the south, east and west. It is anticipated that the solar photovoltaic installation will cover approximately 1 acre of the site.

Bidders must ensure that the equipment and services they propose are compatible with the site conditions and goals of the solar photovoltaic project.

Sunpark Energy Corp. realizes that many companies involved in the supply or installation of solar photovoltaic equipment may specialize in the manufacture or installation of a specific component of a complete solar photovoltaic project, and is therefore inviting bidders to submit proposals for one or more of the sections of the solar photovoltaic project.

The sections of the solar photovoltaic project are:

- Supply of Solar Panels
- Supply of Grid-Tie Inverter(s)
- Supply of Mounting Hardware
- Supply of Balance of System Components
- Design, Installation and Commissioning of a complete turnkey solar photovoltaic project.

Proposals will be accepted from individuals, corporations or any companies or bidders that form a consortium under a lead company or bidder.

1.2 Project Implementation Process

Following the release of the RFP and receipt of proposals, Sunpark Energy Corp. will review all RFP responses and select a preferred vendor for each section of the solar photovoltaic project.

Submissions for each section of the solar photovoltaic project will be considered and evaluated separately. Bidders must indicate whether acceptance of any section of their proposal is dependent upon acceptance of other sections. Without such instruction, Sunpark Energy Corp. will assume that each section constitutes a discreet quotation for supply of equipment and/or services that can be purchased from the Bidder by Sunpark Energy Corp.

1.3 Timetable

Sunpark Energy Corp. reserves the right at its sole discretion, at any time upon written notice to alter any date in this timetable or to cancel this RFP without any penalty, liability, or cost to Sunpark Energy Corp. The timetable subsequent to the issuance of the Request for Proposal (RFP) is as follows:

EVENT	Target Date
RELEASE OF RFP	September 17, 2007
END OF QUESTION PERIOD	October 4, 2007
RFP CLOSING DATE AND TIME	October 15, 2007 3:00 PM EST

1.4 Questions Prior to Closing Date

1.4.1 Submission of questions

Bidders shall direct all questions by email at least ten (10) working days prior to the RFP closing date to:

Richard Mash: rmash@sunpark.ca

1.4.2 Action Resulting from Questions

Any interpretation, correction or change in the RFP Documents will be made by email to all registered Bidders by means of a formal written list of questions and answers. Sunpark Energy Corp. shall not be responsible for any instructions or information given to a Bidder verbally.

1.5 Timing of delivery and installation

The successful bidder must confirm that the delivery and installation of the relevant sections of the project can be completed by June 30, 2008

2 Instructions for respondents

2.1 Examination of RFP Documents

Bidders should promptly examine all the RFP Documents after receipt and report to the person named in Section 1.4 (Questions prior to the Closing Date) of any errors, omissions or ambiguities discovered therein, as soon as possible or at least ten (10) working days prior to the Closing Date.

2.2 Registration of interest

Bidders should contact the person named in Section 1.4 to register their interest in submitting a proposal. All registered Bidders will be kept updated on any corrections or changes to the RFP documents resulting from questions submitted by Bidders, as outlined in section 1.4.

2.3 Proposal Structure and Content

The requirements for the organization and content of a proposal are described in Section 4.

2.4 Submission of Proposals

2.4.1 Scope of Bid

Bidders are welcome to make a submission on one or more of the sections of the photovoltaic solar project. Submissions for each section will be considered and evaluated separately.

Bidders must indicate whether acceptance of any section of their proposal is dependent upon acceptance of other sections. Without such instruction, Sunpark Energy Corp. will assume that each section constitutes a discreet quotation for supply of equipment and/or services that can be purchased from the Bidder by Sunpark Energy Corp.

2.4.2 Email Submission Location

To be considered responsive to this RFP a submission must be received at the following email address prior to the closing date and time noted in Section 1.3.

rmash@sunpark.ca

2.4.3 Hard Copies of Submission

In addition to the email submission Sunpark Energy Corp. requires two (2) hard copies of all submission material (one copy unbound) to facilitate evaluation. These hard copies are to be mailed with a postal date stamp no later than the RFP closing date noted in Section 1.3 to:

Sunpark Energy Corp.
162 Henry Street
Rockwood, ON N0B 2K0
Attention: Richard Mash

2.4.4 Faxed Bids

Faxed bids will not be accepted in response to this RFP.

2.4.5 Late Bids

Bids received after the date and time specified will not be considered and will be returned. Bids submitted to an address other than as specified above will not be considered.

2.4.6 Right to Reject

Sunpark Energy Corp. reserves the right to reject any or all proposals, in whole or in part, without explanation. The lowest or any bid may not necessarily be accepted.

2.4.7 Open for Acceptance

Bids shall be irrevocable and open for acceptance by Sunpark Energy Corp. at any time within 100 business days of the RFP closing date.

2.5 Announcement of Successful Bidder

The successful bidder(s) will be advised that they have been identified as the party whom Sunpark Energy Corp. wishes to engage for the supply of the Goods and Services. Unsuccessful bidders will be informed shortly after Sunpark Energy Corp. has selected the successful bidder(s).

3 Description of services

3.1 Services to be Provided to Sunpark Energy Corp.

The Bidder's submission shall address the supply and/or installation of equipment and related services stated below for the solar photovoltaic installation.

Bidder's submissions can, at their discretion, address one or more of the sections of the solar photovoltaic installation.

3.1.1 Supply of hardware

The Bidder shall indicate whether they wish to quote for the supply of hardware in one or more of the following sections;

3.1.1.1 Solar panels

- Supply of solar photovoltaic panels suitable to achieve a nameplate capacity of 120kW (kilowatts).
- If the Bidder will also be supplying inverter(s) and mounting hardware in other sections of the proposal, then the total nameplate capacity of the solar panels can exceed 120kW in order to achieve optimum design efficiencies, but only to the extent required by the design considerations, i.e. string sizing requirements.
- The Bidder must supply the make, model, nameplate size, power rating, voltage and current capacity of the hardware as applicable.
- The Bidder must supply copies of manufacturer's data sheets for the proposed hardware.
- The Bidder must supply details of any manufacturer's warranty associated with the proposed hardware.
- The Bidder must supply component level pricing for each distinct product in the proposal, along with a total amount for the supply of this section.

- If shipping costs are to be paid by Sunpark Energy Corp. for the delivery of the solar panels to the location specified in section 1.1, the Bidder should include full details of the method of transport and shipping costs as a separate line item.
- The Bidder should supply an outline of the recommended service maintenance schedules for the equipment, along with details and prices of replacement parts, consumables and other costs associated with operating the equipment throughout the planned 20-year service period.
- The Bidder must supply a calculation of the cost per kW of the proposed solar panels. This calculation must include all hardware and shipping costs, but exclude any applicable taxes. In the event that the nameplate capacity of the solar panels exceeds 120kW, this will allow Sunpark Energy Corp. to easily compare proposals from different Bidders.

3.1.1.2 Grid-Tie Inverter(s)

- Supply of grid-tie inverter(s) suitable to achieve a nameplate capacity of 120kW (kilowatts).
- If the Bidder will also be supplying solar panels in other sections of the proposal, then the total nameplate capacity of the inverter(s) can exceed 120kW in order to achieve optimum design efficiencies, but only to the extent required by the design considerations, i.e. string sizing requirements.
- The Bidder must supply the make, model, nameplate size, power rating, voltage and current capacity of the hardware as applicable.
- The Bidder must supply copies of manufacturer's data sheets for the proposed hardware.
- The Bidder must supply details of any manufacturer's warranty associated with the proposed hardware.
- The Bidder must supply component level pricing for each distinct product in the proposal, along with a total amount for the supply of this section.
- If shipping costs are to be paid by Sunpark Energy Corp. for the delivery of the inverter(s) to the location specified in section 1.1, the Bidder should include full details of the method of transport and shipping costs as a separate line item.
- The Bidder should supply an outline of the recommended service maintenance schedules for the equipment, along with details and prices of replacement parts, consumables and other costs associated with operating the equipment throughout the planned 20-year service period.
- The Bidder must supply a calculation of the cost per kW of the proposed inverter(s). This calculation must include all hardware and shipping costs, but exclude any applicable taxes. In the event that the nameplate capacity of the inverter(s) exceeds 120kW, this will allow Sunpark Energy Corp. to easily compare proposals from different Bidders.

3.1.1.3 Mounting Hardware

- Supply of mounting hardware suitable for ground-mounting of solar panels.
- Ground mounting systems should incorporate mechanisms for optimizing the output of the solar array by moving the solar panels to follow the path of the Sun throughout the day.

- The Bidder must supply details of the tracking mechanism utilized by the hardware, and at a minimum must declare whether the systems are active, passive, single-axis or dual-axis trackers.
- The Bidder must include all hardware and software costs associated with the tracking mechanisms, including computer or logic systems as applicable.
- The Bidder may include additional costs for design considerations such as tracker spacing or foundation assessments if required. These costs must be itemized separately from the hardware.
- The Bidder should include recommendations on suitable foundations for the proposed ground mounting hardware.
- The Bidder must supply copies of manufacturer's data sheets for the proposed hardware.
- The Bidder must supply details of any manufacturer's warranty associated with the proposed hardware.
- The Bidder must supply component level pricing for each distinct product in the proposal, along with a total amount for the supply of this section.
- The Bidder should supply an outline of the recommended service maintenance schedules for the equipment, along with details and prices of replacement parts, consumables and other costs associated with operating the equipment throughout the planned 20-year service period.
- If shipping costs are to be paid by Sunpark Energy Corp. for the delivery of the tracking hardware to the location specified in section 1.1, the Bidder should include full details of the method of transport and shipping costs as a separate line item.

3.1.1.4 Balance of System Components

It is anticipated that the supply of balance of system components will only be applicable to those Bidders that are also proposing to design, install and commission the entire solar photovoltaic project, as those Bidders will be able to accurately assess the project requirements.

- The Bidder must supply the make, model, nameplate size, power rating, voltage and current capacity of the hardware as applicable.
- The Bidder must supply details of any manufacturer's warranty associated with the proposed components.
- The Bidder must supply component level pricing for each distinct product in the proposal, along with a total amount for the supply of this section.
- The Bidder should supply an outline of the recommended service maintenance schedules for the equipment, along with details and prices of replacement parts, consumables and other costs associated with operating the equipment throughout the planned 20-year service period.

3.1.2 Design, Installation and Commissioning

Sunpark Energy Corp. is inviting suitably qualified Bidders to submit proposals to install and commission the entire solar photovoltaic project, providing a turnkey solution to Sunpark Energy Corp.

It is anticipated that Bidders that submit proposals for the design, installation and commissioning of the project will also quote for supply of hardware in the preceding sections.

It is the Bidder's responsibility to ensure they have sufficient information regarding the solar photovoltaic project to allow them to submit a complete and detailed proposal, including technical specifications, site layout schematics and control parameters as necessary.

Interested Bidders are invited to visit the proposed location specified in section 1.1 **BY APPOINTMENT ONLY**. Requests for site visits should be made to the Sunpark Energy Corp. representative listed in section 1.4.

Prices quoted are to include all disbursements, applicable taxes and duties, and any other costs required to complete the installation.

If the Bidder's proposal includes the supply of hardware (solar panels, inverters, mounting hardware or balance of system components), the costs for supply of these items must be detailed and itemized in the relevant section.

Additional costs for design, installation and commissioning should be detailed in this section. It is acceptable for a Bidder to include a single price for design, installation and commissioning if these items cannot easily be separated in the proposal.

Proposals that simply include a total project cost that includes hardware supply, design, installation and commissioning **WILL NOT BE ACCEPTED** by Sunpark Energy Corp.

At a minimum, a Bidder wishing to provide a turnkey project to Sunpark Energy Corp. will be expected to split the costs of the proposal into the following sections:

- Supply of Solar Panels
- Supply of Grid-Tie Inverter(s)
- Supply of Mounting Hardware and Balance of System Components
- Design, Installation and Commissioning

Bidders must clearly state which items are specifically **EXCLUDED** from their proposal, but which will be necessary to complete the solar photovoltaic project. These items could include civil engineering or mechanical installations such as foundations, trenches, overhead cables or construction of buildings.

In the event that exclusions are identified by the Bidder, Sunpark Energy Corp. may seek clarification from the Bidder in order to fully assess the Bidder's proposal, and will assess the total project cost to account for the work that Sunpark Energy Corp. will have to perform in order to complete the project before comparing proposals from other Bidders.

4 Proposal Format and Content

4.1 General Guidelines for Submission

4.1.1 Conformance with RFP

The responsibility to ensure the submission meets all requirements of this RFP lies with the Bidder. If there is any doubt, the Bidder is encouraged to seek clarification from the person identified in Section 1.4.

4.1.2 Information to be Evaluated

The information provided by the bidder will be the sole material used in assessing the proposal in relation to the requirements of this RFP.

4.1.3 One Document

The Bidder's response to this RFP must be presented in one document. Submissions composed of multiple documents will not be accepted.

4.2 Proposal Format and Content

To receive full consideration during evaluation, the Bidder's proposal shall include, at a minimum, the information noted.

4.2.1 Title and Signatory Page

A title page is required and must be one page in length, must introduce the company and must be signed by the person authorized to sign on behalf of and to bind the company or consortium ("the Bidder") to the statements made in the submission that follows the title page.

The Bidder's full legal name, address and telephone number shall be included on the title page of their bid.

4.2.2 Executive Summary

Proposals must include a short summary of the key features of the Bidder's submission.

4.2.3 Company or Consortium Profile

Proposals must include a profile containing background information about the bidding company, and if a consortium, all companies composing the consortium, including sub-contractors.

4.2.4 Relevant Experience

If submitting a proposal for a turnkey solution, the Bidder is requested to identify and briefly describe previous projects they have completed or are undertaking that are relevant to the services required by this RFP.

4.2.5 References

If submitting a proposal for a turnkey solution, Bidders will provide references for projects completed within the last five years, briefly stating the nature of the work, year completed, a contact name and contact information.

4.2.6 Identification of Bidder Contact

The Bidder must identify a single contact person for all questions and clarifications arising from their submission. The information must include contact name and position title, name of company, mailing address, telephone number, email address, and facsimile number.

4.2.7 Project Leader

If submitting a proposal for a turnkey solution, the Bidder must propose a Project Leader who is experienced with similar projects to head the project team. The Project Leader must be responsible for the overall management of the project.

4.2.8 Contractor Information

Bidders should indicate whether its officers or principals have been party to any lawsuit involving the performance of any equipment it has installed and provide a summary of the issues and status of the lawsuits.

5 General Terms and Conditions

5.1 Termination of the RFP

Sunpark Energy Corp. may terminate this RFP for any reason at any time without liability to any bidder for the cost of preparing and submitting a proposal.

5.2 Contractual Obligations

This RFP neither expresses nor implies any obligation on the part of Sunpark Energy Corp. to enter into a contract with any Bidders submitting a proposal.

5.3 Indemnification of Sunpark Energy Corp.

Bidders agree to indemnify and hold harmless Sunpark Energy Corp., its officers, directors, volunteers, successors, and assigns from and against any and all direct loss, liability, claim, damages, or expenses (including legal fees on a solicitor and his own client basis), which may be brought against Sunpark Energy Corp. by any third party pertaining to the goods and services that are the subject of this RFP.

5.4 Sub-Contracting

It is understood and agreed that the Bidder will be an independent bidder and that employees or agents of the Bidder or sub-contractors identified in the submission will perform all services.

Over the duration of the provision of services to Sunpark Energy Corp., bidders shall not assign the performance of the services to other vendors, contractors or agents not included in their submission as part of their proposed team, without Sunpark Energy Corp.'s written consent.

5.5 Prior Communication between Sunpark Energy Corp. & Bidders

This RFP document contains the entire requirements relating to this Request for Proposals. Other information and/or documentation provided to the Bidder or obtained by the Bidder prior to the release of this RFP shall not have any force or effect.

5.6 Proprietary Information in Proposal

It is recognized that proposals submitted might contain unique concepts and ideas. If Bidders require that any concepts, ideas or materials arising from their proposals be considered proprietary, such material must be clearly marked and its proprietary nature specified at the time of submission, otherwise Sunpark Energy Corp. is not precluded from using these concepts, ideas or materials.

5.7 Governing Law

It is agreed and understood by both parties that the laws of the Province of Ontario and Canada as applicable govern this RFP.

5.8 Clarification of Intent

Without prejudice to Sunpark Energy Corp's right to reject submissions for non-compliance, Sunpark Energy Corp. reserves the right to request clarification in writing where the Bidder's intent is unclear or to request amendment where, in Sunpark Energy's opinion, minor non-compliance is involved. In addition, Sunpark Energy Corp. may require additional information from Bidders, at its discretion.

5.9 No Payment

There will be no payment to Bidders for work related to and materials supplied in preparation and presentation of their responses to this RFP.

5.10 Canadian Funds

Prices are to be provided in Canadian Funds.

5.11 Amendments to Proposals

After the RFP closing date, amendments to the bidder's proposal will not be accepted. However, during the evaluation, representatives of the evaluation team may, at their discretion, submit questions or conduct interviews with bidders to obtain clarification.

5.12 Selection of Recommended Vendor(s)

Sunpark Energy Corp. reserves the right to recommend or reject any or all bids without explanation. Lowest or any bid may not necessarily be accepted.